

# **GLOBAL TRADE COMPLIANCE MANAGEMENT: AN EXTERNAL VIEWPOINT**

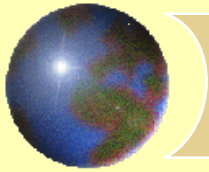
## **NON-U.S. TRADE CONTROLS: A DEEPER DIVE**

**North Texas District Export Council  
May 18, 2009**

**Daniel Mark Ogden, Esq.  
Panel Moderator**



**DANIEL MARK OGDEN**  
*Attorney & Counselor at Law  
Licensed Customs Broker  
International Trade Consultant*



# GLOBAL TRADE COMPLIANCE MANAGEMENT: AN EXTERNAL VIEWPOINT

## Panel Overview

- **Multilateral and non-U.S. export controls compliance management**
- **Non-U.S. import and customs enforcement compliance management**
- **Trade controls compliance management strategic planning**
- **Trade controls compliance management internals design and structure**

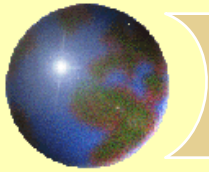


**DANIEL MARK OGDEN**

*Attorney & Counselor at Law*

*Licensed Customs Broker*

*International Trade Consultant*



# **GLOBAL TRADE COMPLIANCE MANAGEMENT: AN EXTERNAL VIEWPOINT**

## **Global Trade Compliance Management Overview**

- **Develop a risk management approach**
- **Develop a highly granular approach-focus on the types of compliance issues which pertain to your industry, your products, and your business model**
- **Analyze the effects of trade controls on your local market entry & operating strategy-representative/distributor/branch/ subsidiary**
- **Determine who is the exporter and importer of record**

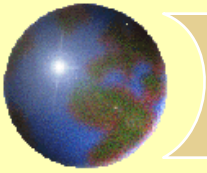


**DANIEL MARK OGDEN**

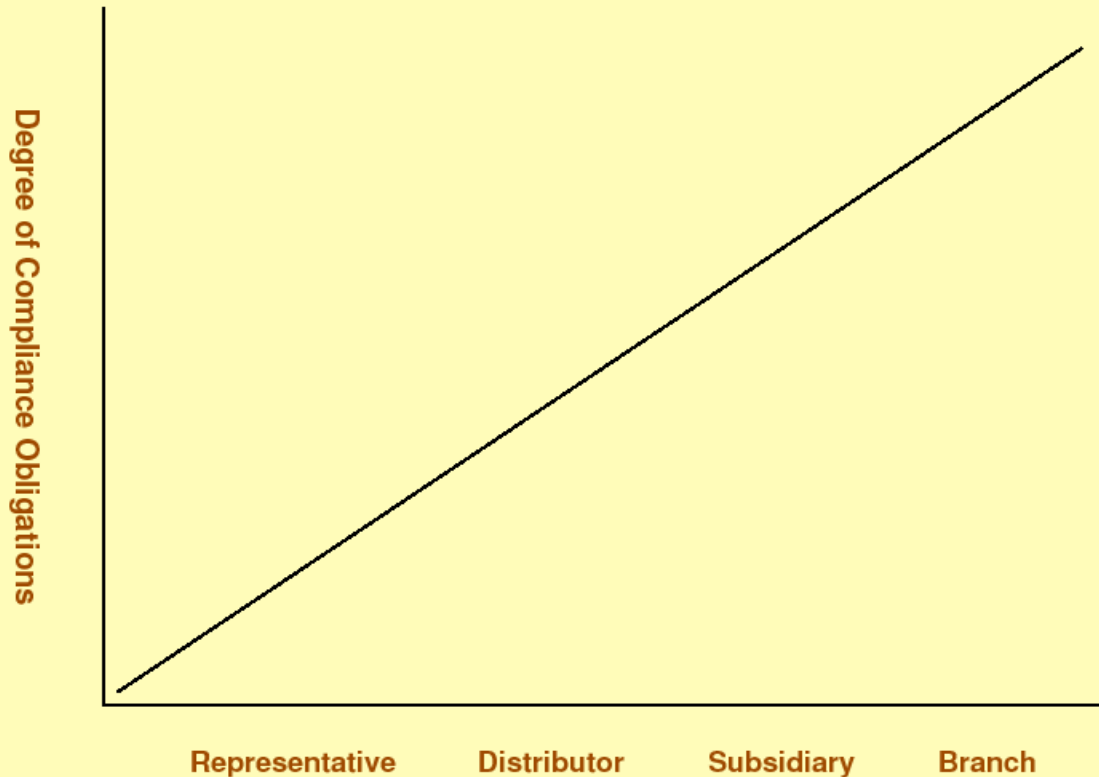
*Attorney & Counselor at Law*

*Licensed Customs Broker*

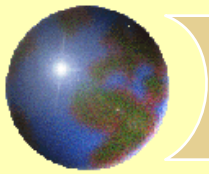
*International Trade Consultant*



# GLOBAL TRADE COMPLIANCE MANAGEMENT: AN EXTERNAL VIEWPOINT



**DANIEL MARK OGDEN**  
*Attorney & Counselor at Law*  
*Licensed Customs Broker*  
*International Trade Consultant*



# GLOBAL TRADE COMPLIANCE MANAGEMENT: AN EXTERNAL VIEWPOINT

## U.S. Exporter Trade Controls Compliance Obligations

	U.S. Export Controls	Non-U.S. Import Controls	Non-U.S. Export Controls	Multilateral Export Controls
<b>Representative</b>	Yes	No	Maybe	Yes
<b>Distributor</b>	Yes	No	Maybe	Yes
<b>Subsidiary</b>	Yes	Maybe	Maybe	Yes
<b>Branch</b>	Yes	Yes	Yes	Yes

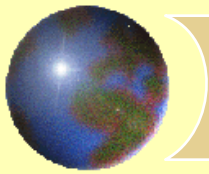


**DANIEL MARK OGDEN**

*Attorney & Counselor at Law*

*Licensed Customs Broker*

*International Trade Consultant*



# GLOBAL TRADE COMPLIANCE MANAGEMENT: AN EXTERNAL VIEWPOINT

**DANIEL MARK OGDEN, ESQ.**

*Attorney & Counselor at Law*

*Licensed Customs Broker*

*International Trade Consultant*

**1925 E. Belt Line Rd., Suite 516**

**Carrollton, Texas 75006**

**972.417.1916 (voice/text)**

**319. 856.5872 (fax)**

*[www.internationaltradeattorney.com](http://www.internationaltradeattorney.com)*

*[daniel.ogden@internationaltradeattorney.com](mailto:daniel.ogden@internationaltradeattorney.com)*

**© 2009 Daniel Mark Ogden. All Rights Reserved.**



**DANIEL MARK OGDEN**

*Attorney & Counselor at Law*

*Licensed Customs Broker*

*International Trade Consultant*